

# FRP HOLDINGS, INC./NEWS

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Chief Financial Officer

904/858-9100

### FRP HOLDINGS, INC. (NASDAQ: FRPH) ANNOUNCES RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2021

Jacksonville, Florida; May 3, 2021 – FRP Holdings, Inc. (NASDAQ-FRPH)

#### First Quarter Operational Highlights

• Phase II (The Maren) of the development known as RiverFront on the Anacostia in Washington, D.C., reached stabilization meaning 90% of the individual apartments had been leased and occupied by third party tenants. The attainment of stabilization resulted in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, beginning March 31, 2021, the Company consolidated the assets (at current fair value), liabilities and operating results of the joint venture.

#### First Quarter Consolidated Results of Operations

Net income for the first quarter of 2021 was \$28,373,000 or \$3.03 per share versus \$1,618,000 or \$.16 per share in the same period last year. The first quarter of 2021 was impacted by the following items:

- Gain of \$51.1 million on the remeasurement of investment in The Maren real estate partnership, which is included in Income before income taxes. This gain on remeasurement is mitigated by a \$10.3 million provision for taxes and \$13.0 attributable to noncontrolling interest.
- The prior year included \$251,000 higher professional fees related to environmental claims on our Anacostia property which were settled late in 2020.
- Corporate expense stock compensation of \$202,000 compared to \$601,000 in the same period last year due the timing of stock grants.
- Loss on joint ventures increased \$993,000. This is primarily due to \$248,000 increased loss at the Maren and a \$663,000 increased loss at Bryant Street. Included in this loss is:
  - \$827,000 for our share depreciation and amortization at the Maren which was not in service during the same period last year
  - \$599,000 loss on phase 1 of Bryant Street due to lease-up efforts on the first building during the quarter.

#### **First Quarter Segment Operating Results**

#### Asset Management Segment:

Most of the Asset Management Segment was reclassified to discontinued operations leaving two commercial properties as well as Cranberry Run, which we purchased in the first quarter of 2019, and 1801 62<sup>nd</sup> Street which joined this segment on April 1 of 2019, but was sold in July 2020. Cranberry Run is a five-building industrial park in Harford County, MD totaling 268,010 square feet of industrial/ flex space and at quarter end was 87.6% leased and occupied. Total revenues in this segment were \$712,000, up \$60,000 or 9.2%, over the same period last year. Operating profit was \$17,000, up \$148,000 from an operating loss of (\$131,000) in the same quarter last year. This improvement is primarily due to improved leasing and occupancy at Cranberry compared to the same quarter last year.

#### Mining Royalty Lands Segment:

Total revenues in this segment were \$2,315,000 versus \$2,185,000 in the same period last year. Total operating profit in this segment was \$2,013,000, an increase of \$109,000 versus \$1,904,000 in the same period last year. This marks the highest total revenue in any first quarter in this segment's history.

#### **Development Segment:**

The Development segment is responsible for (i) seeking out and identifying opportunistic purchases of income producing warehouse/office buildings, and (ii) developing our non-income producing properties into income production.

#### With respect to ongoing projects:

- We are in the PUD entitlement process for our 118-acre tract in Hampstead, Maryland, now known as "Hampstead Overlook." Hampstead Overlook received Concept Plan approval from the Town of Hampstead for 164 single and 91 town home residential units in February 2020, and the project is currently under Preliminary Plan review with the governing agencies.
- Third quarter of 2020 we received permit entitlements for two industrial buildings at Hollander Business Park totaling 145,750 square feet. We have started construction and anticipate shell completion in the third quarter of 2021.
- We finished shell building construction in December 2018 on the two office buildings in the first phase of our joint venture with St. John Properties. Shell building construction of the two retail buildings was completed in January 2019. We are now in the process of leasing these four single-story buildings totaling 100,030 square feet of office and retail space. At quarter end, Phase I was 46.9% leased and occupied.
- We are the principal capital source of a residential development venture in Baltimore County, Maryland known as "Hyde Park." We have committed up to \$3.5 million in exchange for an interest rate of 10%. Additional proceeds and interest payments above a 20% preferred return on capital determine a split of profits. Entitlements for the development of the property are complete,

- and a homebuilder is under contract to purchase all the 126 recorded building lots. The first phase of settlement occurred in May 2020, resulting in a \$2.67 million principal and interest payment, with subsequent payments of \$1.13 million in principal and interest payments in the third quarter of 2020. Currently all principal and \$322,605 in accrued interest has been repaid.
- We are the principal capital source of a residential development venture in Prince George's County, Maryland known as "Amber Ridge." We have committed up to \$18.5 million in exchange for an interest rate of 10%. Additional proceeds and interest payments above a 20% preferred return on capital determine a split of profits. Amber Ridge will hold 187 town homes. We are currently pursuing entitlements, mass grading the site, and have two homebuilders under contract to purchase all 187 units upon completion of development infrastructure.
- In December 2018, the Company entered into a joint venture agreement with MidAtlantic Realty Partners (MRP) for the development of the first phase of a multifamily, mixed-use development in northeast Washington, DC known as "Bryant Street." The project is comprised of four buildings, with 487 units and 85,681 net leasable square feet of retail. FRP contributed \$32 million in common equity and another \$23 million in preferred equity to the joint venture. Construction began in February 2019 and as of the end of the quarter was 94% complete. Bryant Street is currently on time, within budget, and expected to be complete in the fourth quarter of 2021. The Coda, the first of our four buildings at Bryant Street received a temporary certificate of occupancy in December 2020, final was received on April 1, 2021, and leasing efforts are under way. At quarter end, the Coda was 35.71% leased and 20.78% occupied. This project is located in an opportunity zone and has allowed the Company to defer \$14.9 million in taxes associated with the sale of our industrial assets.
- In December 2019, the Company entered into a joint venture agreement with MRP for the development of a mixed-use project known as "1800 Half Street." The development is located in the Buzzard Point area of Washington, DC, less than half a mile downriver from Dock 79 and the Maren. It lies directly between our two acres on the Anacostia, currently under lease by Vulcan, and Audi Field, the home stadium of the DC United. The 10-story structure will have 344 apartments and 11,246 square feet of ground floor retail. FRP contributed \$37.3 million in common equity. The project is a qualified opportunity zone investment and will defer just over \$10 million in taxes associated with the sale of our industrial assets. In June 2020, we closed on a \$74 million construction loan. We began construction at the end of August 2020 and expect the building to be complete in the third quarter of 2022. As of the end of the first quarter, the project was 16% complete.
- In December 2019, the company entered into two joint ventures in Greenville, SC with a new partner, Woodfield Development. Woodfield specializes in Class-A multi-family, mixed use developments primarily in the Carolinas and DC. Our first joint venture with them is a 200-unit multifamily project known as "Riverside." FRP contributed \$6.2 million in common equity for a 40% ownership interest. Construction began in February 2020 and should be complete in the third quarter of 2021. The second joint venture in Greenville with Woodfield is a 227-unit multifamily development known as ".408 Jackson." It will have 4,700 square feet of retail and is located across the street from Greenville's minor league baseball stadium. FRP contributed \$9.7 million in common equity for a 40% ownership interest. Construction began in May 2020 and should be complete in the third quarter of 2022. Both projects are qualified opportunity investments and will

- defer a combined \$4.3 million in taxes. At quarter end, Riverside and .408 Jackson are 73% and 37% complete, respectively.
- In November 2020, the Company purchased 55 acres in Aberdeen, Maryland adjacent to our Cranberry Run Business Center for \$10.5 million. The project is undergoing a 12-month annexation process into the Town of Aberdeen with annexation expected in 2022. Upon annexation, the project will be entitled for industrial development capable of supporting over 625,000 square feet of industrial product. The acquisition was a part of 1031 exchange from the sale proceeds of 1801 62<sup>nd</sup> street which deferred \$3.8 million in taxable gain. This will expand our land bank and allow the Company to continue its industrial development program after we finish developing our remaining inventory at Hollander Business Park.

#### **Stabilized Joint Venture Segment:**

In March 2021, Phase II (The Maren) of the development known as RiverFront on the Anacostia in Washington, D.C., a 250,000-square-foot mixed-use development which supports 264 residential units and 6,937 square feet of retail developed by a joint venture between the Company and MRP, reached stabilization. Stabilization in this case means 90% of the individual apartments had been leased and occupied by third party tenants. Upon reaching stabilization, the Company has, for a period of one year, the exclusive right to (i) cause the joint venture to sell the property or (ii) cause the Company's and MRP's percentage interests in the joint venture to be adjusted so as to take into account the contractual payouts assuming a sale at the value of the development at the time of this "Conversion Election". Reaching stabilization resulted in a change of control for accounting purposes as the veto rights of the minority shareholder lapsed and the Company became the primary beneficiary. As such, beginning March 31, 2021, the Company consolidated the assets (at current fair value based on appraisal), liabilities and operating results of the joint venture. At the end of March, The Maren was 92.80% leased and 92.04% occupied. The Maren is reflected in Equity in loss of joint ventures on the Consolidated Statements of Income but all the revenue and expenses will be reflected like Dock 79 in the stabilized joint venture segment for periods commencing April 1, 2021.

Dock 79's average residential occupancy for the quarter was 94.68%, and at the end of the quarter, Dock 79's residential units were 94.10% leased and 94.10% occupied. This quarter, 60.00% of expiring leases renewed with no increase in rent due to the mandated rent freeze on renewals in DC. Net Operating Income this quarter for this segment was \$1,534,000, down \$278,000 or 15.34% compared to the same quarter last year. This decrease in NOI is the result of decreased traffic to our retail tenants as well the emergency measures that remain in place which legally prevent us from raising rent on lease renewals. Dock 79 is a joint venture between the Company and MRP, in which FRP Holdings, Inc. is the majority partner with 66% ownership.

In March, we completed a refinancing of Dock 79 as well as securing permanent financing for the Maren. This \$180 million loan (\$92 million for Dock 79, \$88 million for The Maren) lowers the interest rate at Dock 79 from 4.125% to 3.03%, defers any principal payments for 12 years for both properties, and repays the \$13.75 million in preferred equity along with \$2.3 million in accrued interest.

In July 2019, the Company completed a like-kind exchange by reinvesting \$6,000,000 into a Delaware Statutory Trust (DST) known as CS1031 Hickory Creek DST. The DST owns a 294-unit garden-style apartment community known as Hickory Creek consisting of 19 three-story apartment buildings containing 273,940 rentable square feet. Hickory Creek was constructed in 1984 and substantially renovated in 2016 and is located in suburban Richmond, Virginia. The Company is 26.649% beneficial owner and receives monthly distributions. First quarter distributions were \$84,000. The project is a qualified 1031 like-kind exchange investment and will defer \$790,000 in taxes associated with the sales of 7030 Dorsey Road and 1502 Quarry Drive.

#### Impact of the COVID-19 Pandemic.

The COVID-19 pandemic is having an extraordinary impact on the world economy and the markets in which we operate. As an essential business, we have continued to operate throughout the pandemic in accordance with White House guidance and orders issued by state and local authorities. We have implemented social distancing and other measures to protect the health of our employees and customers. Our Dock 79 and The Maren properties in Washington, D.C. suffered the principal impacts to our business from the pandemic during 2020 due to our retail tenants being unable to operate at capacity, the lack of attendance at the Washington Nationals baseball park and the rent freeze imposed by the District. It is possible that these same conditions may impact our ability to lease retail spaces at Bryant Street. We anticipate that these impacts will continue for at least the first half of 2021.

#### **Summary and Outlook**

Now a full year into life in a pandemic, we find ourselves equal parts grateful, optimistic, and excited. We are grateful for the way in which our assets have responded to the pandemic; optimistic as the number of those vaccinated continues to increase and a path back to normalcy is starting to materialize; and excited for what the future holds for both the assets we have in place and those in our development pipeline.

Royalty revenue this quarter was up 5.93% over the same period last year—a quarter last year that was for the most part operating in a pre-covid environment and also the first quarter of the best revenue year in the segment's history. Revenue for the last twelve months was \$9,606,523, an increase of 2.26% over the same period last year and an increase of 1.37% over calendar year 2020. This is the first time this segment has surpassed \$9.5 million in revenue in any twelve-month period and also happens to mark the best first quarter of revenue and the best twelve months of revenue in the segment's history.

This was a very important quarter for the Stabilized Joint Venture segment. For two straight quarters, Dock 79's occupancy has been above 94% at the end of the quarter, which is higher than it has been since September of 2019. As alluded to previously, in March, we completed a refinancing of Dock 79 as well as securing permanent financing for the Maren. This 12-year, interest-only loan will significantly lower our debt service both in terms of interest and by deferring any principal payments for the life of the loan. In paying off our preferred equity in The Maren, this loan also returns over \$16 million to the Company

in the form of \$13.75 million in equity and \$2.3 million in accrued interest. Most importantly, this quarter saw the stabilization and subsequent consolidation of The Maren as the joint venture achieved occupancy greater than 90%. Hitting this milestone less than three years after we began construction, and almost a year to the day after leasing commenced—to say it exceeded our expectations would stretch the definition of understatement. However obvious, it bears repeating that all of these things happened *during a pandemic*, which is a powerful testament to both the product at Riverfront on the Anacostia as well as its location. The fact that baseball has started back up with fans in attendance should only further interest in our properties and bolster revenues for our retail tenants.

We remain pleased with the current direction of our asset management segment, particularly the industrial assets. As mentioned previously, Cranberry Run is nearly 90% leased and occupied, the highest level of occupancy since we purchased it, and a sizeable increase from its 54% level of occupancy at this time last year. The speed with which we leased up and then sold our building at 1801 62<sup>nd</sup> Street last year strengthened our commitment to this shift in our approach to industrial development. We have two adjacent buildings under construction at Hollander and intend follow a similar course of action. Beyond that, we have bolstered our land bank with the \$10.5 million purchase of 55 acres in Aberdeen, Maryland. Once entitled, this property will be capable of supporting over 625,000 square feet of industrial product and will be essential for future industrial development as we finish developing our remaining inventory at Hollander Business Park.

This will be a year of transition on both a micro and macro level for the Company. As we finish construction this year on the remaining buildings at Bryant Street and the first of our two developments in Greenville, we will transition into a company with a far more substantial multifamily footprint as we as a nation are transitioning beyond COVID. We remain optimistic regarding the long-term success of these projects and the Company, because we can afford to remain optimistic. Our more than \$160 million in liquidity allows us that luxury. We will continue to be opportunistic in repurchasing stock. During the first quarter of 2021, the Company repurchased 6,004 shares at an average cost of \$43.95 per share.

#### **Conference Call**

The Company will host a conference call on Tuesday, May 4, 2021 at 10:00 a.m. (EDT). Analysts, stockholders and other interested parties may access the teleconference live by calling 1-877-271-1828 (passcode 54115857) within the United States. International callers may dial 1-334-323-9871 (passcode 54115857). Computer audio live streaming is available via the Internet through this link <a href="http://stream.conferenceamerica.com/frp050421">http://stream.conferenceamerica.com/frp050421</a>. For the archived audio via the internet, click on the following link <a href="http://archive.conferenceamerica.com/archivestream/frp050421.mp3">http://archive.conferenceamerica.com/archivestream/frp050421.mp3</a>. An audio replay will be available for sixty days following the conference call. To listen to the audio replay, dial toll free 1-877-919-4059, international callers dial 1-334-323-0140. The passcode of the audio replay is 53664510. Replay options: "1" begins playback, "4" rewind 30 seconds, "5" pause, "6" fast forward 30 seconds, "0" instructions, and "9" exits recording. There may be a 30-40 minute delay until the archive is available following the conclusion of the conference call.

Investors are cautioned that any statements in this press release which relate to the future are, by their nature, subject to risks and uncertainties that could cause actual results and events to differ materially from those indicated in such forward-looking statements. These include, but are not limited to: the impact of the Covid-19 Pandemic on our operations and financial results; the possibility that we may be unable to find appropriate reinvestment opportunities for the proceeds from the Sale Transaction; levels of construction activity in the markets served by our mining properties; demand for flexible warehouse/office facilities in the Baltimore-Washington-Northern Virginia area demand for apartments in Washington D.C. and Richmond, Virginia; our ability to obtain zoning and entitlements necessary for property development; the impact of lending and capital market conditions on our liquidity; our ability to finance projects or repay our debt; general real estate investment and development risks; vacancies in our properties; risks associated with developing and managing properties in partnership with others; competition; our ability to renew leases or re-lease spaces as leases expire; illiquidity of real estate investments; bankruptcy or defaults of tenants; the impact of restrictions imposed by our credit facility; the level and volatility of interest rates; environmental liabilities; inflation risks; cybersecurity risks; as well as other risks listed from time to time in our SEC filings; including but not limited to; our annual and quarterly reports. We have no obligation to revise or update any forward-looking statements, other than as imposed by law, as a result of future events or new information. Readers are cautioned not to place undue reliance on such forward-looking statements.

FRP Holdings, Inc. is a holding company engaged in the real estate business, namely (i) leasing and management of commercial properties owned by the Company, (ii) leasing and management of mining royalty land owned by the Company, (iii) real property acquisition, entitlement, development and construction primarily for apartment, retail, warehouse, and office, (iv) leasing and management of a residential apartment building.

# FRP HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

THREE MONTHS ENDED

(In thousands except per share amounts) (Unaudited)

	MARCH 31,			
	,	2021	2020	
Revenues:				
Lease revenue	\$	3,538	3,598	
Mining lands lease revenue	<u></u>	2,315	2,185	
Total revenues		5,853	5,783	
Cost of operations:				
Depreciation, depletion and amortization		1,443	1,468	
Operating expenses		841	925	
Property taxes		778	737	
Management company indirect		570	672	
Corporate expenses		779	1,187	
Total cost of operations		4,411	4,989	
Total operating profit		1,442	794	
Net investment income, including realized gains of \$0 and \$108		1,375	1,991	
Interest expense		(925)	(51)	
Equity in loss of joint ventures		(1,635)	(642)	
Gain on remeasurement of investment in real estate partnership		51,139	<del></del>	
Gain on sale of real estate			8	
Income before income taxes		51,396	2,100	
Provision for income taxes		10,521	601	
Net income		40,875	1,499	
Gain (loss) attributable to noncontrolling interest		12,502	(119)	
Net income attributable to the Company	\$	28,373	1,618	
Earnings per common share:  Net income attributable to the Company-	¢	2.04	0.17	
Basic	\$	3.04		
Diluted	\$	3.03	0.16	
Number of shares (in thousands) used in computing:		0.244	2 225	
-basic earnings per common share		9,341	9,803	
-diluted earnings per common share		9,376	9,833	

## FRP HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except share data)

Assets:         2021         2020           Real estate investments at cost:         11,074         91,744           Buildings and improvements         255,429         141,241           Projects under construction         8,352         24,879           Total investments in properties         384,855         237,864           Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,906           Cash and cash equivalents         116,843         73,906           Cash and cash equivalents         116,843         73,902           Cash and cash equivalents         116,843         73,902           Cash and cash equivalents         116,843         73,902           Cash and cash equivalents         11,531         923           Mecounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,09      <		March 31	December 31
Land         \$ 121,074         91,744           Buildings and improvements         255,429         141,241           Total investments in properties         384,885         237,864           Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash equivalents         117,171         75,609           Accounts receivable, net         1,531         923           Accounts equivalents         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         5,866         707           Other receivable         \$ 178,321		2021	2020
Buildings and improvements         255,429         141,241           Projects under construction         8,352         4,879           Total investments in properties         384,855         237,864           Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         292           Accounts receivable, net         51,711         75,609           Federal and state income taxes receivable         4,509         4,620           Investments available for sale at fair value         51,711         75,609           Federal and state income taxes receivable         3,532         331           Deferred costs         5,866         707           Other assets         5,99         502           Total assets         5,99         502           Cuerred		4 101 074	01.544
Projects under construction         8,352         4,879           Total investments in properties         384,855         237,864           Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash and cash equivalents         116,843         73,909           Cash eld in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         509         502           Total assets         509         502           Total assets         \$ 680,031         \$36,360           Chefered costs         \$ 178,321         89,964           Accounts payable and accrued liabilities         \$ 1,836         1,836           Deferre			
Total investments in properties         384,855         237,864           Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,302           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Urnealized rents         5,866         707           Total assets         5         680,031         536,360           Total assets         5         680,031         536,360           Liabilities         3,78,22         531           Secured notes payable         \$         1,78,321         89,64           Accounts payable and accrued liabilities         3,78,22         542           Deferred income taxes         66,620			
Less accumulated depreciation and depletion         39,528         34,724           Net investments in properties         345,327         203,140           Real estate held for investment, at cost investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         331           Deferred costs         5,866         707           Other assets         5,09         502           Total assets         \$ 680,031         536,366           Total institutes         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         3,478         3,635           Deferred income taxes         66,420         56,106           Deferred income taxes         66,420         56,106           Deferred compensati			
Net investments in properties         345,327         203,140           Real estate held for investment, at cost Investments in joint ventures         9,309         9,151           Net real estate investments         448,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         509         502           Total assets         5,866         707           Total assets         5,866         707           Total assets         5,99         502           Ecured notes payable         \$178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         3,478         3,635			
Real estate held for investment, at cost Investments in joint ventures         9,309         9,151           Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         351           Deferred costs         5,866         707           Other assets         5,806         707           Other assets         5,809         502           Total assets         \$680,031         536,300           Counts payable and accrued liabilities         \$178,321         89,964           Accounts payable and accrued liabilities         \$3,478         3,635           Other liabilities         \$3,478         3,635           Other liabilities         \$1,886         1,886         1,886           Deferred revenue         \$5,27         \$42           Deferred compa			
Investments in joint ventures         143,900         167,071           Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         334         196           Accounts receivable, net         1,531         293           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         332         331           Deferred costs         5,866         707           Other assets         509         502           Total assets         8,80,331         53,365           Other laisbilities         3,478         3,635           Other liabilities         3,478         3,635           Other liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred compapsation         1,244         1,242           Deferred compensation         1,244         1,242           Total liabilities         25,00         332           Total liabilities         3,00         3,00           Commitments and contingencies	Net investments in properties	345,327	203,140
Net real estate investments         498,536         379,362           Cash and cash equivalents         116,843         73,909           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         \$ 680,031         \$36,360           Liabilities         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         9         93           Commitments and contingencies           Equity         93 <td>Real estate held for investment, at cost</td> <td>9,309</td> <td></td>	Real estate held for investment, at cost	9,309	
Cash and cash equivalents         116,843         73,900           Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         509         502           Liabilities:         \$680,031         336,360           Liabilities:         \$8,0031         336,360           Liabilities:         \$8,0031         386,360           Cottal assets and accrued liabilities         \$1,886         1,886           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         39,37         57           Equity:         9,387,823 and 9,36	Investments in joint ventures	143,900	167,071
Cash held in escrow         534         196           Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         \$680,031         536,360           Liabilities           Secured notes payable         \$178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         3,478         3,635           Other liabilities         527         542           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Equity:           Common stock, \$.10 par value         5,474         56,279           9,387,8	Net real estate investments	498,536	379,362
Accounts receivable, net         1,531         923           Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         \$ 680,031         536,360           Liabilities         \$ 80,031         \$ 36,360           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Common stock, \$.10 par value           25,000,000 shares authorized,         93         93           9,387,823 and 9,363,717 shares issued         93         93           and outstanding, respectively	Cash and cash equivalents	116,843	73,909
Investments available for sale at fair value         51,171         75,609           Federal and state income taxes receivable         4,509         4,621           Unrealized rents         5322         531           Deferred costs         5,866         707           Other assets         5099         502           Total assets         \$ 680,031         \$36,360           Liabilities:           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value           25,000,000 shares authorized,         939         936           9,387,823 and 9,363,717 shares issued         939         936           and outstanding, respectively         99         99         936           Capital in ex	Cash held in escrow	534	196
Federal and state income taxes receivable         4,509         4,621           Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         \$ 680,031         536,360           Liabilities:           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Commitments and security deposits         5         50,00,000           Soloo,000 shares authorized,         9,387,823 and 9,363,717 shares issued         9,387,823 and 9,363,717 shares issued           and outstanding, respectively         9,39         936           Capital in excess of par value         56,474		1,531	923
Unrealized rents         532         531           Deferred costs         5,866         707           Other assets         509         502           Total assets         \$ 680,031         536,360           Liabilities:           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value         \$ 25,000,000 shares authorized,           9,387,823 and 9,363,717 shares issued         939         936           Apair silvance issued         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity	Investments available for sale at fair value	51,171	75,609
Deferred costs         5,866         707           Other assets         509         502           Total assets         \$ 680,031         536,360           Liabilities:           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         333           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:         Commitments and contingencies         \$ 2           Equity:         \$ 393,37,77 shares issued         \$ 393,87,823 and 9,363,717 shares issued         \$ 939         936           Sp.387,823 and 9,363,717 shares issued         939         936         936           Capital in excess of par value         56,474         56,279         936           Retained earnings         337,910         309,764         309,764           Accumulated other comprehensive income, net	Federal and state income taxes receivable	4,509	4,621
Other assets         509         502           Total assets         \$ 680,031         536,360           Liabilities:           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value         25,000,000 shares authorized,           9,387,823 and 9,363,717 shares issued         939         936           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           No	Unrealized rents	532	531
Liabilities:         \$ 680,031         536,360           Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,244           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value         \$25,000,000 shares authorized,           9,387,823 and 9,363,717 shares issued         939         936           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635 <td>Deferred costs</td> <td>5,866</td> <td>707</td>	Deferred costs	5,866	707
Liabilities:         Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value         25,000,000 shares authorized,           9,387,823 and 9,363,717 shares issued         939         936           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Other assets	509	502
Secured notes payable         \$ 178,321         89,964           Accounts payable and accrued liabilities         3,478         3,635           Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value         \$25,000,000 shares authorized,         9,387,823 and 9,363,717 shares issued           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Total assets	\$ 680,031	536,360
Accounts payable and accrued liabilities       3,478       3,635         Other liabilities       1,886       1,886         Deferred revenue       527       542         Deferred income taxes       66,420       56,106         Deferred compensation       1,244       1,242         Tenant security deposits       520       332         Total liabilities       252,396       153,707         Commitments and contingencies         Equity:         Common stock, \$.10 par value         25,000,000 shares authorized,       9,387,823 and 9,363,717 shares issued         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	Liabilities:		
Accounts payable and accrued liabilities       3,478       3,635         Other liabilities       1,886       1,886         Deferred revenue       527       542         Deferred income taxes       66,420       56,106         Deferred compensation       1,244       1,242         Tenant security deposits       520       332         Total liabilities       252,396       153,707         Commitments and contingencies         Equity:         Common stock, \$.10 par value         25,000,000 shares authorized,       9,387,823 and 9,363,717 shares issued         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	Secured notes payable	\$ 178,321	89,964
Other liabilities         1,886         1,886           Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value           25,000,000 shares authorized,         9387,823 and 9,363,717 shares issued           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653			3,635
Deferred revenue         527         542           Deferred income taxes         66,420         56,106           Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Equity:           Commitments and contingencies           Equity:           Common stock, \$.10 par value           25,000,000 shares authorized,         939         936           9,387,823 and 9,363,717 shares issued         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653			
Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value           25,000,000 shares authorized,         9,387,823 and 9,363,717 shares issued           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Deferred revenue		
Deferred compensation         1,244         1,242           Tenant security deposits         520         332           Total liabilities         252,396         153,707           Equity:           Commitments and contingencies           Equity:           Common stock, \$.10 par value         25,000,000 shares authorized,           9,387,823 and 9,363,717 shares issued         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Deferred income taxes	66,420	56,106
Tenant security deposits         520         332           Total liabilities         252,396         153,707           Commitments and contingencies           Equity:           Common stock, \$.10 par value           25,000,000 shares authorized,         9,387,823 and 9,363,717 shares issued           and outstanding, respectively         939         936           Capital in excess of par value         56,474         56,279           Retained earnings         337,910         309,764           Accumulated other comprehensive income, net         433         675           Total shareholders' equity         395,756         367,654           Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Deferred compensation		
Total liabilities       252,396       153,707         Commitments and contingencies         Equity:         Common stock, \$.10 par value         25,000,000 shares authorized,       938       938         9,387,823 and 9,363,717 shares issued       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653			
Equity:         Common stock, \$.10 par value         25,000,000 shares authorized,         9,387,823 and 9,363,717 shares issued         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653		252,396	
Common stock, \$.10 par value         25,000,000 shares authorized,       9,387,823 and 9,363,717 shares issued         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	Commitments and contingencies		
25,000,000 shares authorized,       9,387,823 and 9,363,717 shares issued         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653			
9,387,823 and 9,363,717 shares issued       939       936         and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653			
and outstanding, respectively       939       936         Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	25,000,000 shares authorized,		
Capital in excess of par value       56,474       56,279         Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	9,387,823 and 9,363,717 shares issued		
Retained earnings       337,910       309,764         Accumulated other comprehensive income, net       433       675         Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653	and outstanding, respectively	939	936
Accumulated other comprehensive income, net433675Total shareholders' equity395,756367,654Noncontrolling interest MRP31,87914,999Total equity427,635382,653			
Total shareholders' equity       395,756       367,654         Noncontrolling interest MRP       31,879       14,999         Total equity       427,635       382,653		337,910	309,764
Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Accumulated other comprehensive income, net	433	<u>6</u> 75
Noncontrolling interest MRP         31,879         14,999           Total equity         427,635         382,653	Total shareholders' equity	395,756	367,654
<u> </u>		31,879	14,999
Total liabilities and shareholders' equity \$ 680,031 536,360	Total equity	427,635	382,653
	Total liabilities and shareholders' equity	\$ 680,031	536,360

#### **Asset Management Segment:**

Asset Management Segment:	Th	ree months	ended Mar	ch 31		
(dollars in thousands)	2021	%	2020	%	Change	%
Lease revenue	\$ 712	100.0%	652	100.0%	60	9.2%
Depreciation, depletion and amortization	137	19.2%	192	29.5%	(55)	-28.6%
Operating expenses	139	19.5%	97	14.9%	42	43.3%
Property taxes	38	5.3%	72	11.0%	(34)	-47.2%
Management company indirect	167	23.5%	114	17.5%	53	46.5%
Corporate expense	214	30.1%	308	47.2%	(94)	-30.5%
Cost of operations	695	97.6%	783	120.1%	(88)	-11.2%
Operating profit	<u>\$ 17</u>	2.4%	(131)	-20.1%	148	-113.0%

#### **Mining Royalty Lands Segment:**

	Thre	Three months ended March 31				
(dollars in thousands)	2021	%	2020	%	Change	<u>%</u>
Mining lands lease revenue	\$ 2,315	100.0%	2,185	100.0%	130	5.9%
Depreciation, depletion and amortization	65	2.8%	38	1.8%	27	71.1%
Operating expenses	11	0.5%	13	0.6%	(2)	-15.4%
Property taxes	63	2.7%	67	3.1%	(4)	-6.0%
Management company indirect	82	3.5%	66	3.0%	16	24.2%
Corporate expense	81	3.5%	97	4.4%	(16)	<u>-16.5</u> %
Cost of operations	302	13.0%	281	12.9%	21	7.5%
Operating profit	\$ 2,013	87.0%	1,904	87.1%	109	5.7%

#### **Development Segment:**

	Three months ended March 31						
(dollars in thousands)		2021	2020	Change			
Lease revenue	\$	317	293	24			
Depreciation, depletion and amortization		53	54	(1)			
Operating expenses		26 363	209	(183)			
Property taxes Management company indirect		363 261	359 445	4 (184)			
Corporate expense		419	712	(293)			
Cost of operations		1,122	1,779	(657)			
Operating loss	\$	(805)	(1,486)	681			

#### **Stabilized Joint Venture Segment:**

	 Thre	e months er	nded Marcl	131		
(dollars in thousands)	 2021	%	2020	%	Change	%
Lease revenue	\$ 2,509	100.0%	2,653	100.0%	(144)	-5.4%
Depreciation, depletion and amortization Operating expenses	1,188 665	47.4% 26.5%	1,184 606	44.6% 22.9%	4 59	0.3% 9.7%

Property taxes Management company indirect Corporate expense	314 60 65	12.5% 2.4% 2.6%	239 47 70	9.0% 1.8% 2.6%	75 13 (5)	31.4% 27.7% -7.1%
Cost of operations	2,292	91.4%	2,146	80.9%	146	6.8%
Operating profit	\$ 217	8.6%	507	19.1%	(290)	-57.2%

#### **Non-GAAP Financial Measures.**

To supplement the financial results presented in accordance with GAAP, FRP presents certain non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. The non-GAAP financial measure included in this quarterly report is net operating income (NOI). FRP uses this non-GAAP financial measure to analyze its operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures.

Net Operating Income Reconciliation Three months ended 03/31/21 (in thousands)

Three months ended 03/31/21 (in thousands)						
Net Income (loss) Income Tax Allocation Income (loss) before income taxes	Asset Management Segment 12 5 17	Development  Segment (643) (238) (881)	Stabilized Joint Venture Segment 39,775 10,112 49,887	Mining Royalties Segment 1,460 542 2,002	Unallocated Corporate Expenses 271 100 371	FRP Holdings Totals 40,875 10,521 51,396
Less: Gain on remeasurement of real estate investment Unrealized rents Interest income Plus:	6 		51,139 — —			51,139 64 1,375
Unrealized rents Equity in loss of Joint Venture Interest Expense Depreciation/Amortization Management Co. Indirect Allocated Corporate Expenses	137 167 214	1,069 — 53 316 419	4 555 914 1,188 60 65	11  65 82 81		1,635 925 1,443 625 779
Net Operating Income (loss)	529	(17)	1,534	2,183	_	4,229
Net Operating Income Reconciliation						
Three months ended 03/31/20 (in thousands)  Net Income (loss) Income Tax Allocation Income (loss) before income taxes	Asset Management Segment (90) (33) (123)	Development Segment (954) (354) (1,308)	Stabilized Joint Venture Segment 370 182 552	Mining Royalties Segment 1,380 512 1,892	Unallocated Corporate Expenses 793 294 1,087	FRP Holdings Totals  1,499 601 2,100
Net Income (loss) Income Tax Allocation Income (loss) before income taxes  Less: Equity in profit of Joint Ventures Gains on sale of buildings Unrealized rents Interest income Plus: Unrealized rents Equity in loss of Joint Venture Interest Expense Depreciation/Amortization	Management Segment (90) (33) (123)  8 110 192	Segment (954) (354) (1,308)	Joint Venture Segment  370 182 552  83 4 38 1,184	Royalties Segment  1,380 512  1,892  61 12 38	Corporate Expenses 793 294 1,087  1,100 13	Holdings Totals  1,499 601 2,100  83 8 171 1,991  4 725 51 1,468
Net Income (loss) Income Tax Allocation Income (loss) before income taxes  Less: Equity in profit of Joint Ventures Gains on sale of buildings Unrealized rents Interest income Plus: Unrealized rents Equity in loss of Joint Venture Interest Expense	Management Segment (90) (33) (123)  8 110	Segment (954) (354) (1,308)	Joint Venture Segment  370 182 552  83 4 38	Royalties Segment  1,380 512 1,892  61 12	Corporate Expenses 793 294 1,087  1,100 13	Holdings Totals 1,499 601 2,100 83 8 171 1,991 4 725 51